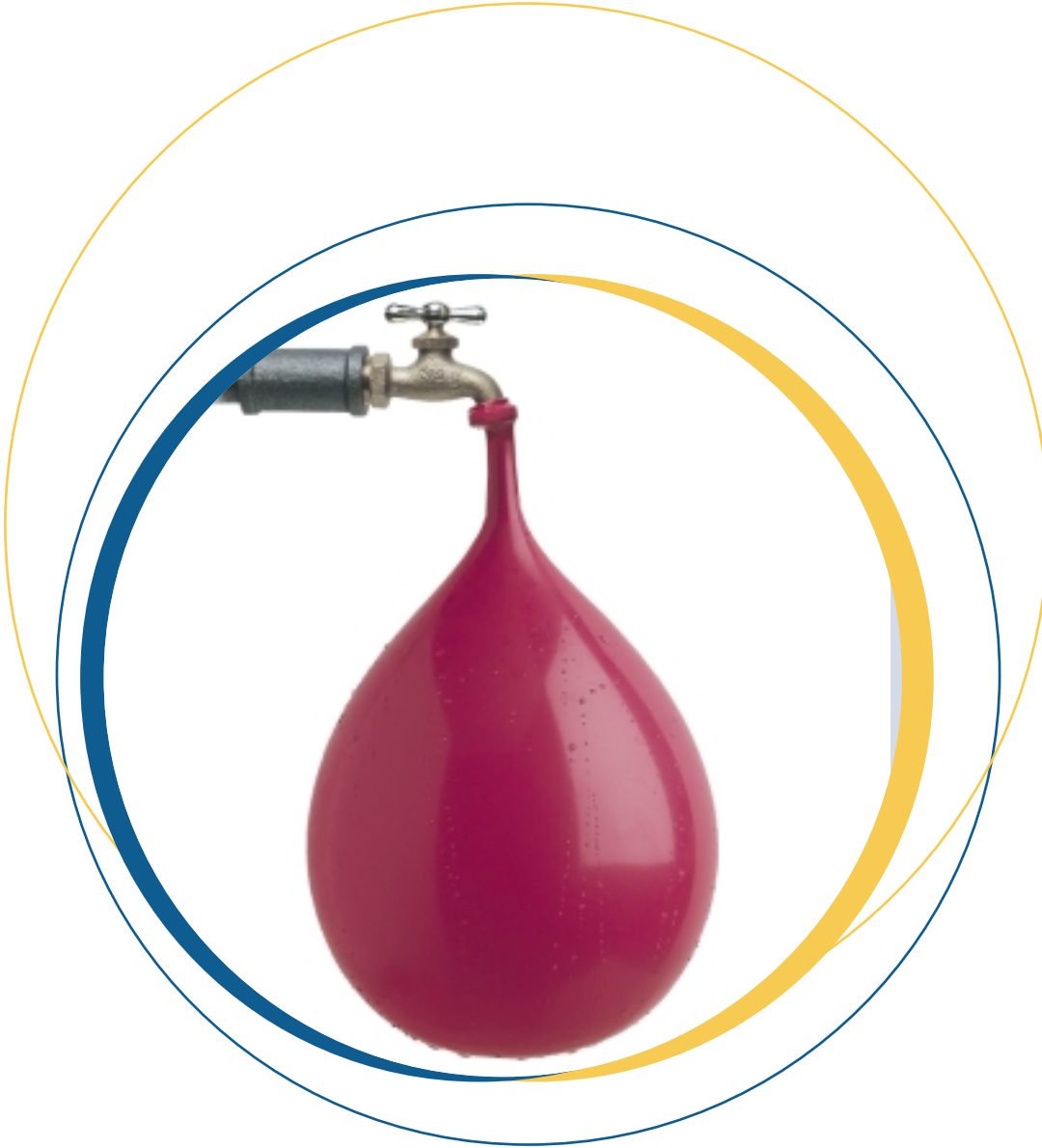


EDS Storage Management Services

Agility with certainty—our digital hosting infrastructure is yours

Let our expertise help you adapt to and anticipate your dynamic e-business needs



Features

Managed Storage Services: scalable storage and extensive backup on an on-demand basis

Storage strategy services: availability, data migration, and business continuity

Storage interconnect services: storage area network (SAN) architecture, implementation, and management

Benefits

Obtain a full spectrum of information storage services

Achieve predictable monthly costs based on capacity and services required

Ensure secure, scalable services for dynamic business requirements

Enable continuous access to information

Allow for transparent migration of information

Manage technical complexity and refresh requirements

Advantages

Benefit from fully integrated, global storage services

Enjoy Liquid StorageSM capability that allows you to burst in terabytes on demand

Integrate best-in-class technology

Relieve installation-and-support hassles

Achieve service excellence with demonstrated ability to meet SLAs

Make no asset investment or capital expenditure

Receive dynamic services customizable for your business



Overview

Delivering just in time for the speed of e-business

Storage availability has now become as critical as server uptime to strategic business initiatives. But maintaining storage availability across networked environments is increasingly complex and expensive. Storage-intensive applications and operating systems, increasing management costs, and shortages of experienced storage professionals are driving many companies to outsource their storage needs.

EDS' expertise in managing and integrating storage technology allows businesses to gain more value from their information. Our Storage Management Services lets information enterprises scale their storage requirements to meet the demands of unprecedented, unpredictable, and exciting growth in the digital economy. EDS offers flexible, reliable, predictable services that integrate time-proven delivery processes, ensuring an e-enabled storage infrastructure that aligns with your business strategy. Our professionals work with you to understand your business situation: competition, strategy, and goals. Then we provide an integrated storage solution that meets those business goals.

EDS also offers services that minimize capital expenditure and allow pay-as-you-go, pay-as-you-grow services that provide a single, predictable monthly fee.

Benefits and advantages

Dynamic services to meet your business storage needs

Strength to survive in the digital economy

Increased reliance on information and demand for immediate access to shared files and applications requires an always-on storage infrastructure. EDS' storage solutions offer industry-leading levels of information availability, reliability, and scalability. Your information remains secure and accessible at all times. No matter how fast your industry changes, you'll stay a step ahead.

Fully integrated storage services

Data management is our business and has been for nearly 40 years. EDS offers a wide range of storage strategy, architecture, implementation, and management services that work together for your digital needs. We'll architect your state-of-the-art storage solution with a dynamic configuration. When your needs change, our services change with

you. We can even integrate our other digital hosting services on demand—Web hosting, application hosting and mobility services. Expertise and world-class technology integration are all part of our everyday routine.

Managed storage services—on demand

On-demand storage capability without capital investment. Secure information storage in EDS' worldwide Service Management Centers. Proven, ISO 9001-certified processes that ensure consistent, superior delivery. A robust, secure storage infrastructure with Liquid StorageSM ability that can scale to handle unanticipated demand. The right capacity. The right flexibility. The right price. A partner who can anticipate your changing information management needs. That's EDS and our Storage Management Services.

It's Working

Storage to grow on

FreeDrive provides Web-based storage applications that enable businesses to develop permission marketing programs and offers consumers free Web-based storage. Business travelers or families separated by distance can store and share documents via the Internet, making content available from any Internet-connected appliance.

Like many dot-coms, FreeDrive's challenge was to increase capacity while keeping a tight rein on expenses—and to do it quickly. With anticipated annual growth of more than 300%, FreeDrive turned to EDS for managed storage services.

"When we looked for a managed storage service provider, we felt an organization like EDS would be ideal," said FreeDrive President and COO Dave Falter. "When we looked at the field, we found there was really only one EDS out there. EDS has the expertise, the technology, and the scalability to take us where we need to go."

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